

MD ANALYSIS

CA 4 May Analysis

GAT Constitutional Area 4 Leader: GABRIELE SABATOSANTI SCA

July 2017 to May 2018 (11 months) Results

CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
New Clubs	98	67	91	66	86
Charter Members	2763	1829	2450	1799	2244
New Members	13504	13526	13079	12558	11709
Drops	18523	18318	17799	17286	17000
Net Growth	-584	-1170	-581	-1377	-1447

May (Only Results)

CA 4	May-15	May-16	May-17	May-18
New Clubs	10	19	11	28
Charter Members	243	453	266	679
New Members	1318	1474	1325	1136
Drops	1770	1977	2021	2110
Net Growth	-60	215	-247	-163

Statement for 4th Quarter Results(previous 3 years)

CA 4	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
New Clubs	35	56	40
Charter Members	910	1342	999
New Members	4842	4935	5782
Drops	8268	8603	8671
Net Growth	-1772	-1474	-1199

MD Wise Analysis

MD	GMT Area	CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	23
		New Members	0	0	0	0	2
		Drops	0	0	0	0	6
		Net Growth	0	0	0	0	20
101	Sweden	New Clubs	0	2	0	0	0
		Charter Members	1	47	6	10	2
		New Members	660	639	580	575	462
		Drops	832	813	851	930	779
		Net Growth	-104	-83	-229	-251	-271
104	Norway	New Clubs	2	0	0	0	1
		Charter Members	64	3	16	0	37
		New Members	640	565	592	526	507
		Drops	855	928	901	828	896
		Net Growth	-122	-327	-241	-267	-223
107	Aland Is Finland Finland	New Clubs	5	3	6	3	1
		Charter Members	127	76	168	108	38
		New Members	1301	1387	1122	1067	874
		Drops	1767	1641	1806	1680	1708
		Net Growth	-206	-94	-397	-379	-719
109	Iceland	New Clubs	1	0	1	0	0
		Charter Members	35	6	21	2	6
		New Members	84	125	107	110	158
		Drops	169	156	126	127	152
		Net Growth	-46	-17	9	-9	41
106	Denmark Faroe Islands Greenland	New Clubs	1	0	0	0	0
		Charter Members	109	5	7	1	3
		New Members	406	412	376	373	312
		Drops	603	547	520	560	541
		Net Growth	-59	-101	-114	-163	-194
120	Estonia	New Clubs	1	0	0	1	0
		Charter Members	24	1	0	28	5
		New Members	59	41	58	54	32
		Drops	75	62	46	86	73
		Net Growth	9	-19	12	-1	-36
131	Lithuania	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	20
		New Members	0	0	0	0	35
		Drops	0	0	0	0	57
		Net Growth	0	0	0	0	-2
Total	Antti Forsell	New Clubs	10	5	7	4	4
		Charter Members	360	138	218	149	134
		New Members	3150	3169	2835	2705	2382
		Drops	4301	4147	4250	4211	4212
		Net Growth	-528	-641	-960	-1070	-1384

May (Only) Results

MD	GMT Area	CA 4	May-15	May-16	May-17	May-18
101	Sweden	New Clubs	0	0	0	0
		Charter Members	1	0	4	1
		New Members	42	51	31	31
		Drops	91	110	179	97
		Net Growth	-45	-54	-104	-62
104	Norway	New Clubs	0	0	0	0
		Charter Members	1	16	0	0
		New Members	49	56	39	33
		Drops	73	84	58	55
		Net Growth	-16	-6	-16	-18
107	Aland Is Finland Finland	New Clubs	0	2	0	0
		Charter Members	0	42	5	0
		New Members	163	80	138	75
		Drops	281	280	333	284
		Net Growth	-102	-131	-146	-207
109	Iceland	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	30	6	8	4
		Drops	12	10	11	5
		Net Growth	21	-4	-1	0
106	Denmark Faroe Islands Greenland	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	47	50	28	38
		Drops	39	45	73	90
		Net Growth	8	6	-43	-51
120	Estonia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	1	7	4	3
		Drops	9	3	6	14
		Net Growth	-8	4	-2	-11
131	Lithuania	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	3
		Drops	0	0	0	4
		Net Growth	0	0	0	-1
Total	Antti Forsell	New Clubs	0	2	0	0
		Charter Members	3	58	9	2
		New Members	332	250	248	187
		Drops	505	532	660	549
		Net Growth	-142	-185	-312	-350

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
101	Sweden	New Clubs	0	0	0
		Charter Members	2	1	4
		New Members	166	171	220
		Drops	308	406	577
		Net Growth	-115	-220	-301
104	Norway	New Clubs	0	0	1
		Charter Members	1	16	20
		New Members	160	150	163
		Drops	333	311	298
		Net Growth	-123	-119	-104
107	Aland Is Finland Finland	New Clubs	3	6	2
		Charter Members	81	128	57
		New Members	375	225	343
		Drops	635	838	859
		Net Growth	-156	-444	-388
109	Iceland	New Clubs	0	0	0
		Charter Members	1	0	1
		New Members	46	55	30
		Drops	55	61	47
		Net Growth	-4	-3	-14
106	Denmark Faroe Islands Greenland	New Clubs	0	0	0
		Charter Members	9	-5	0
		New Members	109	121	101
		Drops	209	186	207
		Net Growth	-63	-61	-103
120	Estonia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	15	19	18
		Drops	37	12	53
		Net Growth	-22	7	-35
Total	Antti Forsell	New Clubs	3	6	3
		Charter Members	94	140	82
		New Members	871	741	875
		Drops	1577	1814	2041
		Net Growth	-483	-840	-945

MD Wise Analysis

MD	GMT Area	CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
102	Liechtenstein Switzerland	New Clubs	2	3	3	1	1
		Charter Members	55	90	104	22	43
		New Members	422	389	358	394	388
		Drops	395	492	433	446	313
		Net Growth	129	44	87	-5	163
111	Germany	New Clubs	16	3	10	8	10
		Charter Members	413	74	233	205	227
		New Members	1883	1781	1785	1768	1722
		Drops	1834	1851	1992	1977	2064
		Net Growth	635	169	205	177	51
114	Austria	New Clubs	6	2	2	1	0
		Charter Members	165	48	62	32	1
		New Members	412	202	424	290	276
		Drops	401	309	496	356	385
		Net Growth	203	-49	13	-8	-63
Total	Daniel Isenrich	New Clubs	24	8	15	10	11
		Charter Members	633	212	399	259	271
		New Members	2717	2372	2567	2452	2386
		Drops	2630	2652	2921	2779	2762
		Net Growth	967	164	305	164	151

May (Only) Results

MD	GMT Area	CA 4	May-15	May-16	May-17	May-18
102	Liechtenstein Switzerland	New Clubs	2	0	0	0
		Charter Members	46	0	0	0
		New Members	52	50	68	32
		Drops	49	30	35	30
		Net Growth	52	23	38	2
111	Germany	New Clubs	0	3	1	1
		Charter Members	0	66	25	21
		New Members	117	115	161	148
		Drops	109	161	167	340
		Net Growth	20	31	34	-155
114	Austria	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	4	64	61	46
		Drops	0	52	50	49
		Net Growth	4	13	13	0
Total	Daniel Isenrich	New Clubs	2	3	1	1
		Charter Members	46	66	25	21
		New Members	173	229	290	226
		Drops	158	243	252	419
		Net Growth	76	67	85	-153

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
102	Liechtenstein Switzerland	New Clubs	2	1	0
		Charter Members	52	27	11
		New Members	154	117	176
		Drops	158	101	175
		Net Growth	60	53	49
111	Germany	New Clubs	5	6	6
		Charter Members	120	135	148
		New Members	552	533	663
		Drops	558	728	805
		Net Growth	151	-12	75
114	Austria	New Clubs	1	2	1
		Charter Members	23	67	26
		New Members	37	168	168
		Drops	25	167	131
		Net Growth	35	82	67
Total	Daniel Isenrich	New Clubs	8	9	7
		Charter Members	195	229	185
		New Members	743	818	1007
		Drops	741	996	1111
		Net Growth	246	123	191

MD Wise Analysis

MD	GMT Area	CA 4	2017-2018
119	Hungary	New Clubs Charter Members New Members Drops Net Growth	0 1 56 69 -10
121	Poland	New Clubs Charter Members New Members Drops Net Growth	0 0 50 81 -28
122	Czech Republic Slovak Republic	New Clubs Charter Members New Members Drops Net Growth	4 84 41 65 61
123	Russian Federation	New Clubs Charter Members New Members Drops Net Growth	0 1 2 23 -19
124	Romania	New Clubs Charter Members New Members Drops Net Growth	2 75 101 125 54
126	Croatia	New Clubs Charter Members New Members Drops Net Growth	1 25 97 103 21
129	Slovenia	New Clubs Charter Members New Members Drops Net Growth	1 32 58 71 20
130	Bulgaria	New Clubs Charter Members New Members Drops Net Growth	0 16 23 75 -35
132	Macedonia (Fyrom)	New Clubs Charter Members New Members Drops Net Growth	1 21 33 194 -129
Total	Miklos Horvath	New Clubs Charter Members New Members Drops Net Growth	9 255 461 806 -65

MD Wise Analysis

MD	GMT Area	CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	10	1	6	3	3
		Drops	3	3	4	3	13
		Net Growth	7	-2	2	0	-10
116	Spain	New Clubs	2	4	2	0	0
		Charter Members	48	85	50	6	0
		New Members	158	144	185	235	0
		Drops	288	263	308	259	0
		Net Growth	-74	-24	-47	-6	0
105	Various	New Clubs	7	4	3	5	1
		Charter Members	175	145	175	130	30
		New Members	1168	1185	1111	953	959
		Drops	1721	1674	1475	1576	1236
		Net Growth	-175	-85	-20	-347	-124
110	Netherlands	New Clubs	2	2	7	1	1
		Charter Members	43	44	148	21	23
		New Members	441	473	546	539	508
		Drops	474	605	534	518	474
		Net Growth	42	-34	224	104	114
118	Turkey	New Clubs	11	6	8	7	6
		Charter Members	332	196	251	199	171
		New Members	646	625	577	484	441
		Drops	990	807	670	718	837
		Net Growth	93	69	201	-4	-138
115	Portugal	New Clubs	2	2	2	1	0
		Charter Members	50	51	41	34	0
		New Members	152	131	167	156	0
		Drops	263	170	214	207	0
		Net Growth	-50	24	3	4	0
128	Israel	New Clubs	0	0	0	1	0
		Charter Members	4	11	1	30	4
		New Members	45	27	51	37	41
		Drops	62	175	86	67	56
		Net Growth	-11	-124	-28	1	-7
133	Northern Ireland Republic Of Ireland	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	98
		Drops	0	0	0	0	178
		Net Growth	0	0	0	0	-75
Total	Joost Pajmans	New Clubs	24	18	22	15	8
		Charter Members	652	532	666	420	228
		New Members	2620	2586	2643	2407	2050
		Drops	3801	3697	3291	3348	2794
		Net Growth	-168	-176	335	-248	-240

May (Only) Results

MD	GMT Area	CA 4	May-15	May-16	May-17	May-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	2	0	0
		Drops	0	3	0	0
		Net Growth	0	-1	0	0
116	Spain	New Clubs	0	0	0	0
		Charter Members	0	1	2	0
		New Members	12	22	32	0
		Drops	18	26	33	0
		Net Growth	-5	-3	2	0
105	Various	New Clubs	0	0	0	1
		Charter Members	4	4	1	23
		New Members	95	110	72	68
		Drops	191	165	194	199
		Net Growth	-75	-36	-105	-104
110	Netherlands	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	65	297	93	69
		Drops	138	101	122	89
		Net Growth	-64	223	-26	-18
118	Turkey	New Clubs	2	2	2	2
		Charter Members	59	59	48	50
		New Members	61	77	74	60
		Drops	114	130	73	126
		Net Growth	14	8	52	8
115	Portugal	New Clubs	1	0	1	0
		Charter Members	20	0	21	0
		New Members	24	20	23	0
		Drops	15	10	14	0
		Net Growth	29	10	30	0
128	Israel	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	12	1	1	2
		Drops	22	4	6	4
		Net Growth	-10	-3	-5	-2
133	Northern Ireland Republic Of Ireland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	6
		Drops	0	0	0	24
		Net Growth	0	0	0	-17
Total	Joost Pajmans	New Clubs	3	2	3	3
		Charter Members	83	64	72	73
		New Members	269	529	295	205
		Drops	498	439	442	442
		Net Growth	-111	198	-52	-133

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	1	4	1
		Drops	3	3	0
		Net Growth	-2	1	1
116	Spain	New Clubs	2	3	0
		Charter Members	45	62	2
		New Members	27	76	101
		Drops	89	103	110
		Net Growth	-14	35	-5
105	Various	New Clubs	3	1	0
		Charter Members	72	39	3
		New Members	275	314	363
		Drops	793	688	736
		Net Growth	-398	-273	-320
110	Netherlands	New Clubs	1	3	0
		Charter Members	20	62	0
		New Members	274	447	322
		Drops	491	526	513
		Net Growth	-143	33	-172
118	Turkey	New Clubs	4	6	4
		Charter Members	132	162	120
		New Members	288	419	427
		Drops	704	569	509
		Net Growth	-238	51	84
115	Portugal	New Clubs	1	1	1
		Charter Members	25	21	23
		New Members	103	112	135
		Drops	93	82	64
		Net Growth	40	51	96
128	Israel	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	27	4	28
		Drops	48	38	35
		Net Growth	-21	-34	-6
Total	Joost Paijmans	New Clubs	11	14	5
		Charter Members	294	346	149
		New Members	995	1376	1377
		Drops	2221	2009	1967
		Net Growth	-776	-136	-322

MD Wise Analysis

MD	GMT Area	CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	0	0
		New Members	24	11	22	20	0
		Drops	24	26	73	26	0
		Net Growth	18	-12	-9	-6	0
116	Spain	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	21
		New Members	0	0	0	0	152
		Drops	0	0	0	0	175
		Net Growth	0	0	0	0	11
103	France	New Clubs	7	12	15	10	0
		Charter Members	147	273	331	233	0
		New Members	1591	1602	1595	1487	0
		Drops	2078	2387	2268	2121	0
		Net Growth	-39	-143	-50	-126	0
115	Portugal	New Clubs	0	0	0	0	4
		Charter Members	0	0	0	0	88
		New Members	0	0	0	0	182
		Drops	0	0	0	0	252
		Net Growth	0	0	0	0	54
112	Belgium	New Clubs	2	1	1	3	0
		Charter Members	57	25	23	82	0
		New Members	313	313	338	336	0
		Drops	384	399	434	462	0
		Net Growth	10	-9	-26	6	0
113	Luxembourg	New Clubs	0	0	0	0	0
		Charter Members	0	1	1	0	0
		New Members	37	35	22	40	0
		Drops	39	35	40	32	0
		Net Growth	0	5	-17	9	0
Total	Joaquim Borralho	New Clubs	9	13	16	13	5
		Charter Members	204	299	356	315	109
		New Members	1965	1961	1977	1883	334
		Drops	2525	2847	2815	2641	427
		Net Growth	-11	-159	-102	-117	65

May (Only) Results

MD	GMT Area	CA 4	May-15	May-16	May-17	May-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	1	4	1	0
		Drops	2	16	1	0
		Net Growth	0	27	0	0
116	Spain	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	17
		Drops	0	0	0	18
		Net Growth	0	0	0	-2
103	France	New Clubs	1	3	1	0
		Charter Members	25	62	25	0
		New Members	204	138	157	0
		Drops	192	212	180	0
		Net Growth	61	16	15	0
115	Portugal	New Clubs	0	0	0	4
		Charter Members	0	0	0	84
		New Members	0	0	0	40
		Drops	0	0	0	23
		Net Growth	0	0	0	104
112	Belgium	New Clubs	1	0	0	0
		Charter Members	22	0	2	0
		New Members	32	25	22	0
		Drops	32	39	36	0
		Net Growth	28	-3	-10	0
113	Luxembourg	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	10	3	0
		Drops	6	10	4	0
		Net Growth	-1	0	-1	0
Total	Joaquim Borralho	New Clubs	2	3	1	4
		Charter Members	47	62	27	84
		New Members	242	177	183	57
		Drops	232	277	221	41
		Net Growth	88	40	4	102

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	2	11	2
		Drops	33	19	9
		Net Growth	-28	32	-7
103	France	New Clubs	4	7	6
		Charter Members	100	153	132
		New Members	637	597	641
		Drops	1013	1036	951
		Net Growth	-133	-195	-95
112	Belgium	New Clubs	2	0	0
		Charter Members	42	2	7
		New Members	159	112	116
		Drops	167	176	189
		Net Growth	60	-40	-23
113	Luxembourg	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	12	24	11
		Drops	13	22	24
		Net Growth	0	2	-12
Total	Joaquim Borralho	New Clubs	6	7	6
		Charter Members	142	155	139
		New Members	810	744	770
		Drops	1226	1253	1173
		Net Growth	-101	-201	-137

MD Wise Analysis

MD	GMT Area	CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	1	1	0	0
		Charter Members	0	24	46	2	0
		New Members	60	65	45	56	8
		Drops	73	73	67	86	4
		Net Growth	5	16	39	-24	4
103	France	New Clubs	0	0	0	0	10
		Charter Members	0	0	0	0	228
		New Members	0	0	0	0	1440
		Drops	0	0	0	0	2127
		Net Growth	0	0	0	0	-195
108	Italy	New Clubs	16	13	13	14	0
		Charter Members	439	325	330	383	0
		New Members	2258	2505	2282	2342	0
		Drops	3529	3530	3251	3140	0
		Net Growth	-513	-247	-238	-68	0
112	Belgium	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	36
		New Members	0	0	0	0	255
		Drops	0	0	0	0	478
		Net Growth	0	0	0	0	-137
117	Cyprus Greece	New Clubs	3	4	1	0	0
		Charter Members	83	139	52	15	0
		New Members	161	162	146	131	0
		Drops	294	357	375	236	0
		Net Growth	-32	-40	-150	-53	0
113	Luxembourg	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	23
		Drops	0	0	0	0	44
		Net Growth	0	0	0	0	-20
Total	Claudette Cornet	New Clubs	19	18	15	14	11
		Charter Members	522	488	428	400	264
		New Members	2479	2732	2473	2529	1726
		Drops	3896	3960	3693	3462	2653
		Net Growth	-540	-271	-349	-145	-348

May (Only) Results

MD	GMT Area	CA 4	May-15	May-16	May-17	May-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	5	6	2
		Drops	4	8	1	1
		Net Growth	-4	-3	5	1
103	France	New Clubs	0	0	0	3
		Charter Members	0	0	0	76
		New Members	0	0	0	142
		Drops	0	0	0	180
		Net Growth	0	0	0	61
108	Italy	New Clubs	1	4	4	0
		Charter Members	22	89	91	0
		New Members	221	193	181	0
		Drops	274	378	347	0
		Net Growth	6	-20	-49	0
112	Belgium	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	29
		Drops	0	0	0	42
		Net Growth	0	0	0	-6
117	Cyprus Greece	New Clubs	0	1	0	0
		Charter Members	1	25	0	0
		New Members	18	18	13	0
		Drops	19	43	19	0
		Net Growth	1	13	-4	0
113	Luxembourg	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	2
		Drops	0	0	0	6
		Net Growth	0	0	0	-4
Total	Claudette Cornet	New Clubs	1	5	4	3
		Charter Members	23	114	91	76
		New Members	239	216	200	175
		Drops	297	429	367	229
		Net Growth	3	-10	-48	52

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	41	25	61
		Drops	25	23	51
		Net Growth	16	3	12
108	Italy	New Clubs	3	9	9
		Charter Members	78	206	217
		New Members	1035	914	1185
		Drops	1852	1952	1933
		Net Growth	-533	-490	-357
117	Cyprus Greece	New Clubs	0	2	0
		Charter Members	2	48	3
		New Members	61	50	139
		Drops	146	119	110
		Net Growth	-77	-3	40
Total	Claudette Cornet	New Clubs	3	11	9
		Charter Members	80	254	220
		New Members	1137	989	1385
		Drops	2023	2094	2094
		Net Growth	-594	-490	-305

MD Wise Analysis

MD	GMT Area	CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	6
		Charter Members	0	0	0	0	155
		New Members	0	0	0	0	51
		Drops	0	0	0	0	69
		Net Growth	0	0	0	0	149
108	Italy	New Clubs	0	0	0	0	23
		Charter Members	0	0	0	0	599
		New Members	0	0	0	0	2062
		Drops	0	0	0	0	2812
		Net Growth	0	0	0	0	178
117	Cyprus Greece	New Clubs	0	0	0	0	4
		Charter Members	0	0	0	0	102
		New Members	0	0	0	0	125
		Drops	0	0	0	0	249
		Net Growth	0	0	0	0	1
119	Hungary	New Clubs	2	0	0	0	0
		Charter Members	51	2	1	2	0
		New Members	33	94	44	40	0
		Drops	69	67	46	108	0
		Net Growth	18	34	1	-51	0
121	Poland	New Clubs	3	0	2	0	0
		Charter Members	75	3	54	31	0
		New Members	42	59	40	74	0
		Drops	66	127	90	101	0
		Net Growth	55	-63	15	13	0
122	Czech Republic Slovak Republic	New Clubs	0	0	2	1	0
		Charter Members	1	1	43	21	0
		New Members	38	99	36	25	0
		Drops	64	68	60	113	0
		Net Growth	-24	36	19	-66	0
123	Russian Federation	New Clubs	0	0	1	0	0
		Charter Members	3	4	23	0	0
		New Members	15	17	19	24	0
		Drops	44	38	43	32	0
		Net Growth	-17	-8	4	-5	0
124	Romania	New Clubs	3	2	6	2	0
		Charter Members	98	59	133	45	0
		New Members	79	88	104	100	0
		Drops	190	162	134	124	0
		Net Growth	4	-5	111	25	0
126	Croatia	New Clubs	0	1	0	2	0
		Charter Members	14	20	4	51	0
		New Members	57	71	82	77	0
		Drops	228	139	161	69	0
		Net Growth	-137	-45	-66	67	0
129	Slovenia	New Clubs	2	0	0	1	0
		Charter Members	51	2	1	23	0
		New Members	75	71	83	87	0
		Drops	130	100	50	63	0
		Net Growth	1	-22	35	47	0

			2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
130	Bulgaria	New Clubs	0	0	1	0	0
		Charter Members	9	1	28	2	0
		New Members	73	59	55	34	0
		Drops	144	101	90	76	0
		Net Growth	-57	-38	-4	-40	0
131	Lithuania	New Clubs	1	1	0	0	0
		Charter Members	32	21	0	0	0
		New Members	57	32	26	21	0
		Drops	80	23	35	28	0
		Net Growth	38	31	-9	-6	0
132	Macedonia (Fyrom)	New Clubs	1	1	4	4	0
		Charter Members	58	47	96	81	0
		New Members	104	116	95	100	0
		Drops	355	190	120	131	0
		Net Growth	-185	-7	84	55	0
Total	Elena Appiani	New Clubs	12	5	16	10	33
		Charter Members	392	160	383	256	856
		New Members	573	706	584	582	2238
		Drops	1370	1015	829	845	3130
		Net Growth	-304	-87	190	39	328

May (Only) Results

MD	GMT Area	CA 4	May-15	May-16	May-17	May-18
NA	Undistricted	New Clubs	0	0	0	4
		Charter Members	0	0	0	86
		New Members	0	0	0	1
		Drops	0	0	0	12
		Net Growth	0	0	0	75
108	Italy	New Clubs	0	0	0	8
		Charter Members	0	0	0	224
		New Members	0	0	0	165
		Drops	0	0	0	277
		Net Growth	0	0	0	151
117	Cyprus Greece	New Clubs	0	0	0	1
		Charter Members	0	0	0	25
		New Members	0	0	0	19
		Drops	0	0	0	27
		Net Growth	0	0	0	18
119	Hungary	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	14	5	14	0
		Drops	7	4	8	0
		Net Growth	7	1	6	0
121	Poland	New Clubs	0	1	0	0
		Charter Members	0	22	0	0
		New Members	9	0	15	0
		Drops	5	3	5	0
		Net Growth	4	19	10	0
122	Czech Republic Slovak Republic	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	6	0	4	0
		Drops	6	1	4	0
		Net Growth	0	-1	2	0
123	Russian Federation	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	0	1	3	0
		Drops	1	3	13	0
		Net Growth	-1	-1	-10	0
124	Romania	New Clubs	1	1	0	0
		Charter Members	20	20	0	0
		New Members	6	7	9	0
		Drops	22	8	16	0
		Net Growth	5	19	-7	0
126	Croatia	New Clubs	1	0	1	0
		Charter Members	20	0	21	0
		New Members	8	12	16	0
		Drops	22	20	10	0
		Net Growth	7	-8	27	0

			May-15	May-16	May-17	May-18
129	Slovenia	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	12	16	17	0
		Drops	11	5	5	0
		Net Growth	2	11	12	0
130	Bulgaria	New Clubs	0	1	0	0
		Charter Members	0	24	0	0
		New Members	3	8	0	0
		Drops	2	3	8	0
		Net Growth	1	29	-8	0
131	Lithuania	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	9	3	0
		Drops	3	9	3	0
		Net Growth	-1	0	0	0
132	Macedonia (Fyrom)	New Clubs	0	1	1	0
		Charter Members	0	22	20	0
		New Members	3	15	28	0
		Drops	1	1	7	0
		Net Growth	2	36	44	0
Total	Elena Appiani	New Clubs	2	4	2	13
		Charter Members	41	89	42	335
		New Members	63	73	109	185
		Drops	80	57	79	316
		Net Growth	26	105	76	244

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
119	Hungary	New Clubs	0	1	0
		Charter Members	1	25	0
		New Members	40	24	36
		Drops	28	75	21
		Net Growth	18	-19	16
121	Poland	New Clubs	1	1	1
		Charter Members	41	22	26
		New Members	19	16	34
		Drops	15	49	24
		Net Growth	53	-11	36
122	Czech Republic Slovak Republic	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	46	10	8
		Drops	22	13	14
		Net Growth	24	-3	-4
123	Russian Federation	New Clubs	0	1	0
		Charter Members	0	23	0
		New Members	1	3	7
		Drops	4	34	18
		Net Growth	-3	-5	-11
124	Romania	New Clubs	1	3	1
		Charter Members	20	67	22
		New Members	24	30	49
		Drops	49	42	74
		Net Growth	-4	58	-2
126	Croatia	New Clubs	1	0	1
		Charter Members	22	1	21
		New Members	40	47	67
		Drops	117	78	50
		Net Growth	-50	-28	38
129	Slovenia	New Clubs	1	0	0
		Charter Members	21	0	1
		New Members	29	43	45
		Drops	74	29	25
		Net Growth	-23	14	22
130	Bulgaria	New Clubs	0	1	0
		Charter Members	0	34	0
		New Members	30	35	11
		Drops	81	75	18
		Net Growth	-51	-2	-7
131	Lithuania	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	5	10	9
		Drops	13	16	5
		Net Growth	-8	-6	4

			2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
132	Macedonia (Fyrom)	New Clubs	0	2	7
		Charter Members	0	46	153
		New Members	52	49	102
		Drops	77	26	36
		Net Growth	-20	72	227
Total	Elena Appiani	New Clubs	4	9	10
		Charter Members	105	218	224
		New Members	286	267	368
		Drops	480	437	285
		Net Growth	-64	70	319

MD Wise Analysis

MD	GMT Area	CA 4	2017-2018
NA	Undistricted	New Clubs	5
		Charter Members	127
		New Members	132
		Drops	216
		Net Growth	46
Total	Heiko Dallmann	New Clubs	5
		Charter Members	127
		New Members	132
		Drops	216
		Net Growth	46

